The number of Bank employees, considering permanent and fixed-term employees, is broken down by professional category, as follows:

### (AOA thousand)

|                                    | 31.12.2019 | 31.12.2018 |
|------------------------------------|------------|------------|
| Senior management functions        | 117        | 119        |
| Management functions               | 313        | 275        |
| Specific functions                 | 1,357      | 1,371      |
| Administrative and other functions | 25         | 55         |
| Total                              | 1,812      | 1,820      |

# Note 29. **Supplies and services**

This balance is analysed as follows:

## (AOA thousand)

|  | 31.12.2019 | 31.12.2018 |
|--|------------|------------|
| Communications costs                   | 2,750,579  | 2,145,389  |
| Audit and advisory                     | 2,621,959  | 3,299,493  |
| Security and surveillance              | 1,861,327  | 2,413,748  |
| Maintenance and repair                 | 1,701,009  | 1,876,283  |
| Advertising costs                      | 1,307,986  | 1,123,179  |
| Travel, hotel and representation costs | 1,236,754  | 1,549,113  |
| Consumables                            | 585,924    | 1,149,834  |
| Water, energy and fuel                 | 287,267    | 665,089    |
| IT services                            | 148,248    | 277,346    |
| Rental costs                           | 66,380     | 2,073,584  |
| Other                                  | 288,373    | 373,190    |
| Total                                  | 12,855,806 | 16,946,248 |



# Note 30. Other operating income

This balance is analysed as follows:

(AOA thousand)

| Other operating income/(expense)            |
|---|
| Non-recurring income from credit operations |
| Direct and indirect taxes                   |
| Deposit collateral provision                |
| Contributions and donations                 |
| Other                                       |
| Total                                       |

The balance Direct and indirect taxes includes (i) the amount of AOA 2,094,457 thousand (2018: AOA 1,650,132 thousand) related to Capital Gains Tax.

## Note 31. **Earnings per share**

#### Basic earnings per share

Basic earnings per share are calculated by dividing the net profit attributable to the Bank's shareholders by the weighted average number of ordinary shares outstanding during the year.

(AOA thousand)

|   | 31.12.2019 | 31.12.2018 |
|---|------------|------------|
| Net profit attributable to the shareholders of the Bank                         | 30,464,862 | 27,225,088 |
| (-) Remuneration of perpetual liabilities                                       | -          | -          |
| (+) Gains/losses registered in reserves   | -          | -          |
| Adjusted net consolidated profit attributable to the shareholders of the Bank   | 30,464,862 | 27,225,088 |
| Weighted average number of ordinary shares (thousands)                          | 53,821,603 | 53,821,603 |
| Weighted average number if own shares in portfolio (thousands)                  | (492,182)  | (492,182)  |
| Weighted average number of ordinary shares outstanding (thousands)              | 53,329,421 | 53,329,421 |
| Basic earnings per share attributable to the Bank's shareholders (AOA thousand) | 0.57       | 0.51       |

| 31.12.2019  | 31.12.2018  |
|-------------|-------------|
|             |             |
| 55,495      | 1,757,502   |
| (4,724,228) | (3,005,103) |
| (2,566,238) | -           |
| (674,774)   | (167,577)   |
| (485,271)   | (77,723)    |
| (8,395,016) | (1,492,901) |

#### **Diluted earnings per share**

Diluted earnings per share are calculated by adjusting the effect of all potential dilutive ordinary shares to the weighted average number of ordinary shares outstanding and to the net profit attributable to the Bank's shareholders.

As at 31 December 2019, diluted earnings per share, considering the effect of treasury stock, is 0.57 (2018: 0.51).

# Note 32. Guarantees and other commitments

This balance is analysed as follows:

#### (AOA thousand)

|                                   | 31.12.2019    | 31.12.2018    |
|-----------------------------------|---------------|---------------|
| Guarantees received               | 1,996,520,658 | 1,524,585,950 |
| Liabilities for services provided | 641,585,214   | 421,271,481   |
| Guarantees granted                | 69,398,163    | 107,797,642   |
| Commitments to third parties      | 13,521,899    | 27,551,001    |
| Total                             | 2,721,025,934 | 2,081,206,074 |

Bank guarantees granted are financial operations that do not translate into mobilisation of Funds by the Bank.

The breakdown of guarantees and commitments provided by stage is as follows:

### (AOA thousand)

|                   |            | 31.12.2019 |           |            |
|-------------------|------------|------------|-----------|------------|
|                   | Stage 1    | Stage 2    | Stage 3   | Total      |
| Gross amount      | 58,199,435 | 9,491,887  | 1,706,841 | 69,398,163 |
| Impairment losses | (173,092)  | (120,821)  | (548,730) | (842,643)  |
| Total             | 58,026,343 | 9,371,066  | 1,158,111 | 68,555,520 |

(AOA thousand)

|                   |            | 31.12.2018 |           |             |
|-------------------|------------|------------|-----------|-------------|
|                   | Stage 1    | Stage 2    | Stage 3   | Total       |
| Gross amount      | 65,372,999 | 40,988,223 | 1,436,420 | 107,797,642 |
| Impairment losses | (287,028)  | (380,908)  | (323,608) | (991,544)   |
| Total             | 65,085,971 | 40,607,315 | 1,112,812 | 106,806,098 |

Documentary credits correspond to irrevocable commitments with the Bank's customer, which ensure the payment of a determined amount to customer's suppliers, within a fixed term, against the presentation of the documentation confirming the shipment of goods or the rendering of services. The irrevocable condition arises from the fact that the commitment is not cancellable or amended without the agreement of all parties involved.

Revocable and irrevocable commitments represent contractual agreements to extend credit to the Bank's Customers (for example unused credit lines). These agreements are generally, contracted for fixed periods of time or with other expiring requirements, and usually require the payment of a commission. Substantially, all credit commitments require that Customers maintain certain conditions verified at the time the credit was granted.

Notwithstanding the particular characteristics of these commitments, the analysis of these operations follows the same basic principles of any commercial operation, namely the solvency of the underlying customer and business, being that the Bank requires these operations to be adequately covered by collaterals when needed. Considering that is expected that the majority of these commitments expire without having being used, the indicated amounts do not represent necessarily future cash flow needs.

Financial instruments recorded as Guarantees and other commitments are subject to the same approval and control procedures applied to the credit portfolio, namely regarding the analysis of objective evidence of impairment, as described in Note 2.5. The maximum credit exposure is represented by the nominal value that could be lost related to guarantees and commitments undertaken by the Bank in the event of default by the respective counterparties, without considering potential recoveries or collaterals.

For financial assets recognised in the Balance Sheet, the maximum exposure to credit risk is represented by the net carrying amount of impairment. For off-balance sheet items, the maximum collateral exposure is the maximum amount that the Bank would have to pay if collaterals were forfeited. For loans and other commitments related to irrevocable credit, the maximum exposure is the total amount of commitments undertaken.

The Bank provides custody services, asset management, investment management and advisory services that involve taking decisions of buying and selling several types of financial instruments. For certain services rendered, targets and profitability levels are set out for assets under management.

In the context of fiduciary activities, the Bank provides custody services to its Customers. Recognition in off-balance sheet items is described in the accounting policy of note 2.21.